Aren't excited about spring cleaning


Are looking forward to it
How often they deep clean:

## NO MESS, NO STRESS

We surveyed 1,046
shoppers to find out about their spring cleaning habits from how much they're spending to their cleaning routine.


84\% of respondents don't clean \% as often as they'd like

What prevents them from cleaning more often:
TOP 3 PRIORITIES:


Other Priorities:

| $13 \%$ | $12 \%$ | $7 \%$ |
| :---: | :---: | :---: |
| Living Room | Closets | Garage |

## WHO'S THE MESSIEST:



What else is part of their spring cleaning routine:



Decluttering


Everything
\& More


Nothing



Yardwork


What those who declutter do with their unwanted or unused items:

| $77 \%$ | $12 \%$ <br> Donate |  |
| :---: | :---: | :---: |
|  | Throw Away |  |
|  |  |  |
|  | Sell |  |
|  |  | Store Elsewhere |

SHOPPING PREFERENCES:
Where they shop for cleaning supplies:


Which factor is most important:

| $45 \%$ | Effectiveness |
| ---: | ---: |
| $18 \%$ | Cost |
| $13 \%$ | Ease of Use |
| $10 \%$ | Clean Ingredients |
| $7 \%$ | Trust in the Brand |
| $3 \%$ | Availability |

$4 \%$ of respondents make their
How much they plan to spend:


## SPRING CLEANING \& BREAKTIME

Get in front of shoppers while cleaning is at the forefront of their mind, using one of our Fast Break campaigns. A lightweight version of our fun, personalized, interactive content that can be live in as little as $\mathbf{7 2}$ hours.

- Educate shoppers on the effectiveness of your cleaning products for their needs through a fun quiz with personalized product offerings
- Amplify a special "Spring Cleaning" offer to help convert the $18 \%$ of shoppers who stated price as their purchase driver to inspire trial
- Engage shoppers with a giveaway for a chance to win your brand's products
- Use a receipt upload to reward consumers who purchase your products for their spring cleaning needs

